CAPABILITY STATEMENT

NEOSTEED, LLC

Phone: (508)281-9308
Email: contact@neosteed.com
Website: neosteed.com

COMPANY OVERVIEW

Founded in May 2023 and based in Greater Boston, NeoSteed, LLC is a healthcare data management consulting firm that empowers U.S. mid-sized and smaller health systems to leverage data for improved operational efficiency, better clinical outcomes, and smarter strategic decisions.

CORE COMPETENCY

Report Writing – Custom EMR reports, dashboard builds, and data extraction to support operational, clinical, and financial decision-making

Business Intelligence – Cross-system integration support, data modeling, and dashboard development in Tableau and Power BI environments

Profit and Loss Analysis – In-depth service line financial performance reviews using activity-based cost modeling and AI to inform strategic planning

Population Health – Analytical support for initiatives such as cost/utilization analysis, gaps in care reporting, and EMR vs. claims reconciliation

Agentic Engineering – Design secure, enterprise-grade generative AI applications and multi-agent systems

DIFFERENTIATORS

Leadership: Founded and led by proven data practitioner with financial, clinical, and technical expertise for over 9 years

Expertise: Advanced training in Cerner CCL, HealtheEDW administration, Epic Cogito Reporting Tools, Machine Learning, Deep Learning, and Cloud Infrastructure.

Engagement: Agile, boutique model with personalized client engagement and customizable delivery

Continuity: Long-term partnerships with organizations through continuous support, trust, and shared success

End-to-End Thinking: Demonstrates systems-level perspective across ML model lifecycle, cloud infrastructure, and software delivery

NAICS Codes & Certifications

NAICS Codes: **541513** – Computer Facilities Management Services, **541611** – Management Consulting
Cybersecurity: **$1M** cyber liability insurance + **HIPAA-compliant** practices
Certified **Minority Business Enterprise** (MBE) and **Woman Business Enterprise** (WBE) by MA SDO

NeoSteed, LLC
Proud Member of
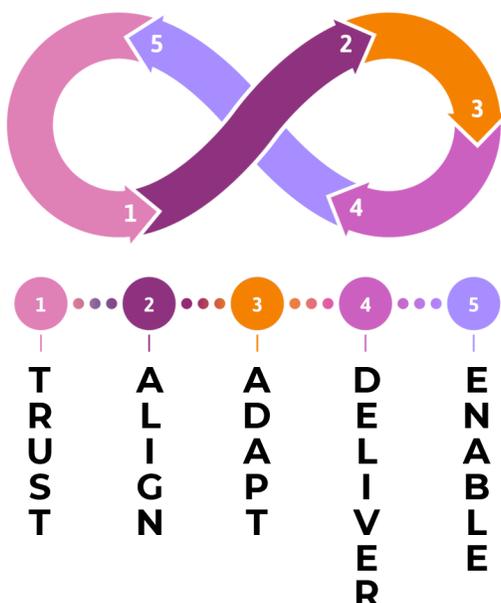
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Chamber of Commerce

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CERTIFIED
SDO Client ID: 20250031
mass.gov/sdo

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HIGHLIGHTED PROJECTS

- Deployed custom reporting solutions and decision support dashboards for multi-site health system.
- Conducted profit and loss analysis for Long-Term Care facilities (ICF, SNF), incorporating COVID-19 impact and scenario modeling.
- Conducted a comprehensive assessment comparing EMR reporting and BI capabilities between Oracle Cerner and Epic.
- Optimized modifier workflows and enhanced claims efficiency for rehabilitation services using data analytics.
- Analyzed provider productivity and compensation to drive operational and financial efficiency.
- Developed self-serve dashboards enabling leaders to analyze reimbursement patterns and trends by CPT, supporting revenue optimization and service line strategy.

COLLABORATIVE Growth

TRUST: We start with integrity, reliability, and deep domain expertise

ALIGN: We listen, understand your unique goals, and tailor our approach

ADAPT: We remain agile to meet evolving needs and constraints

ENABLE: We turn complex data into clear, actionable outcomes

DELIVER: We empower your teams to sustain success through data and insight

1 TRUST
2 ALIGN
3 ADAPT
4 DELIVER
5 ENABLE

Transforming Healthcare,
One Data Insight at a Time.