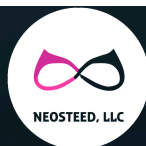


CAPABILITY STATEMENT



Phone: (508)281-9308
Email: contact@neosteed.com
Website: neosteed.com

COMPANY OVERVIEW

Founded in May 2023 and based in Greater Boston, NeoSteed, LLC is a healthcare data management, technology consulting, and specialized IT staffing firm. We support U.S. organizations — particularly mid-sized and smaller health systems — with data analytics, software engineering, and healthcare interoperability talent to improve operational efficiency, clinical outcomes, and strategic decision-making.

CORE COMPETENCY

Specialized Health IT & Technology

Staffing – Recruitment and placement of SDEs, FHIR developers, HL7 interface developers, data engineers, BI developers, and healthcare interoperability specialists for contract, contract-to-hire, and project-based engagements.

Business Intelligence – Cross-system integration support, data modeling, and dashboard development in Tableau and Power BI environments

Population Health – Analytical support for initiatives such as cost/utilization analysis, gaps in care reporting, and EMR vs. claims reconciliation

Agentic Engineering – Design secure, enterprise-grade generative AI applications and multi-agent systems

DIFFERENTIATORS

Expertise: Access to technical professionals experienced in software engineering, FHIR APIs, HL7 interfaces, EHR integration, healthcare data platforms, cloud infrastructure, and analytics.

Engagement: Agile, boutique model with personalized client engagement and customizable delivery

Continuity: Long-term partnerships with organizations through continuous support, trust, and shared success

End-to-End Thinking: Demonstrates systems-level perspective across ML model lifecycle, cloud infrastructure, and software delivery

NAICS Codes & Certifications

NAICS Codes: **541513** – Computer Facilities Management Services, **541611** – Management Consulting
Cybersecurity: **\$1M** cyber liability insurance + **HIPAA-compliant** practices
Certified **Minority Business Enterprise** (MBE) and **Woman Business Enterprise** (WBE) by MA SDO

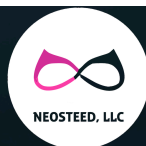
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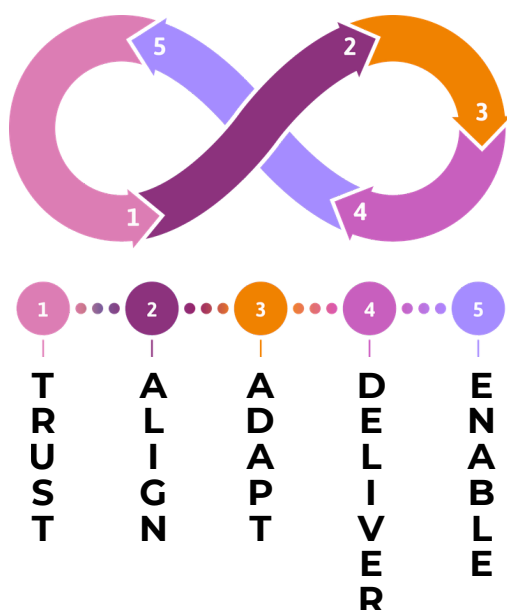
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HIGHLIGHTED PROJECTS

- Deployed custom reporting solutions and decision support dashboards for multi-site health system.
- Conducted profit and loss analysis for Long-Term Care facilities (ICF, SNF), incorporating COVID-19 impact and scenario modeling.
- Led healthcare EDW implementation and reporting modernization, integrating clinical, operational, and financial data to support enterprise analytics and decision-making.
- Optimized modifier workflows and enhanced claims efficiency for rehabilitation services using data analytics.
- Analyzed provider productivity and compensation to drive operational and financial efficiency.
- Developed self-serve dashboards enabling leaders to analyze reimbursement patterns and trends by CPT, supporting revenue optimization and service line strategy.



COLLABORATIVE Growth

- TRUST:** We start with integrity, reliability, and deep domain expertise
- ALIGN:** We listen, understand your unique goals, and tailor our approach
- ADAPT:** We remain agile to meet evolving needs and constraints
- DELIVER:** We turn complex data into clear, actionable outcomes
- ENABLE:** We empower your teams to sustain success through technology, data and insight

Innovative **Solutions.**

Exceptional **Talent.**

Meaningful **Impact.**